

Wicked problems (and solutions?) in Management Research

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‘Wicked Problems; Wicked Solutions’

Australian and New Zealand Academy of Management

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OUTLINE:

What and how should we be studying:

- 1. Practitioners' needs; and improving firm performance**
- 2. Strategic management (or SHRM), organisational change, improvement**
- 3. Global talent management**
- 4. The real world**
- 5. Using 'management science'**
- 6. Research Impact**
- 7. Looking forward**

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1. Focused on practitioners' needs, and on performance: Why not?

- **Who are the 'practitioners'?**
- **Who do we serve?**
 - Shareholders or stakeholders?
- **What is 'performance'?**
- **Short-term or long-term outcomes?**

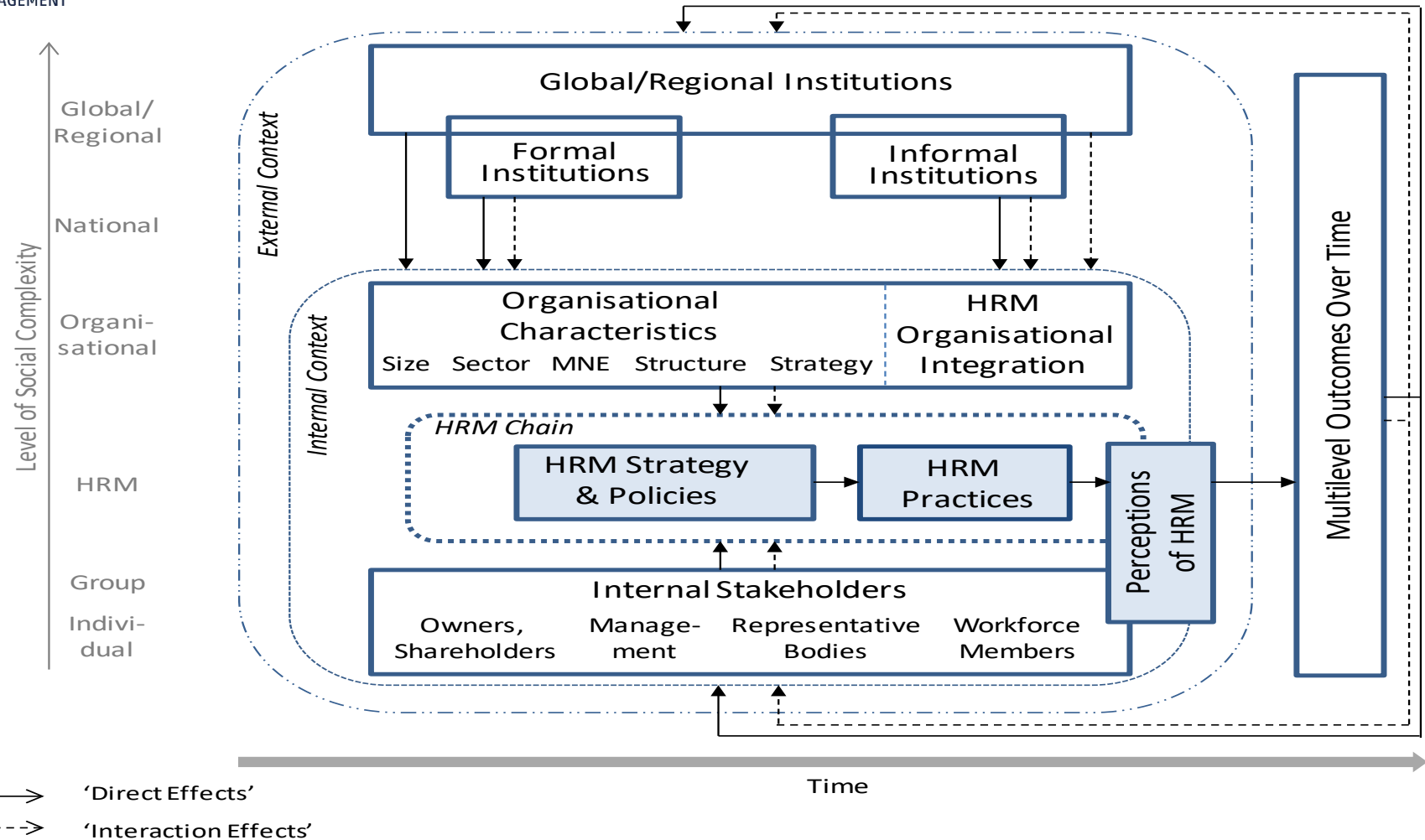
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2. Examining Strategic Management (SHRM), organisational change, improvement: Why not?

- 1. SHRM (SIHRM) assumes that it is what management does that matters (and what they think that counts)**
- 2. Of course it does but, apart from there being other stakeholders, and other views of what matters, managers are not free to do as they wish**
- 3. ‘Context’, particularly national context, size and sector, matters; and constrains what management can do, more than many like to believe**

Contextual model of HRM



Tip: think outside the box

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3. Global talent management: Why not?

- **What do we mean by Talent Management?**
 - Broad (=HRM) or Elitist
- **But elitist is wrong: most people are not in the elite: but still have to be managed**
- **What about low status members of the workforce/ those outside the workforce/ low status expatriates/ migrants/ those in unlawful work/ those in countries with very low standards?**
- **And it doesn't work ...**

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4. Dealing with the real world as it is: Why not?

- **The boundaries of organisations are dissolving;**
- **HRM (IHRM) studies ‘employment’;**
 - **but the world is changing: robots, artificial intelligence, etc. The ‘fourth industrial revolution’;**
 - **work is not employment;**
 - **and so, first, work is being off-shored to ‘cheaper’ locales; or done through supply chains; or ways are being found to operate in rich societies that mimic ‘cheaper’ locales;**
- **And, eventually, work will not be done by humans ...**
- **AND, our vision of the real world ignores the wicked problems ...**



SUSTAINABLE DEVELOPMENT GOALS

17 GOALS TO TRANSFORM OUR WORLD

<p>1 NO POVERTY</p> 	<p>2 ZERO HUNGER</p> 	<p>3 GOOD HEALTH AND WELL-BEING</p> 	<p>4 QUALITY EDUCATION</p> 	<p>5 GENDER EQUALITY</p> 	<p>6 CLEAN WATER AND SANITATION</p> 
<p>7 AFFORDABLE AND CLEAN ENERGY</p> 	<p>8 DECENT WORK AND ECONOMIC GROWTH</p> 	<p>9 INDUSTRY, INNOVATION AND INFRASTRUCTURE</p> 	<p>10 REDUCED INEQUALITIES</p> 	<p>11 SUSTAINABLE CITIES AND COMMUNITIES</p> 	<p>12 RESPONSIBLE CONSUMPTION AND PRODUCTION</p> 
<p>13 CLIMATE ACTION</p> 	<p>14 LIFE BELOW WATER</p> 	<p>15 LIFE ON LAND</p> 	<p>16 PEACE, JUSTICE AND STRONG INSTITUTIONS</p> 	<p>17 PARTNERSHIPS FOR THE GOALS</p> 	

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5. Applying proper scientific principles: Why not?

- **It is what the top journals want -**
 - Theory;
 - Novelty;
- **But it is ‘proper science’; it is NOT real science;**
- **and it is leading us into ever narrower kinds of enquiry.**

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6. Concerned with Research Impact: Why not?

- It is what the Government, funders and our Business Schools want, but
- Our business is understanding: we are not consultants; and
- How do we define impact? (see examples above ...)

A challenging scenario

One more slide (what **HRM should be about), but first a few caveats:**

- **I am a weirdo: not many people agree with me;**
- **Ignoring my ideas is good for your career;**
- **But, taking up the challenge would mean a huge, much wider, cross-disciplinary, research agenda and one that addresses the Grand Challenges –**

Much tougher/ much more interesting/ much more important;

- ***It is your choice ...***

Looking to the future

- **"Drill for oil? You mean drill into the ground to try and find oil? You're crazy." (Drillers whom Edwin L Drake tried to enlist to his project to drill for oil, 1859)**
- **"This 'telephone' has too many shortcomings to be seriously considered as a means of communication. The device is inherently of no value to us." (Western Union memo, 1876)**
- **"Heavier than air flying machines are impossible." (Lord Kelvin, president, Royal Society, 1895)**
- **"I have travelled the length and breadth of this country and talked with the best people, and I can assure you that data processing is a fad that won't last out the year." (Editor in charge of business books for Prentice Hall, 1957)**
- **"There is no reason why anyone would want to have a computer in their home." (Ken Olson, president, chairman and founder of Digital Equipment Corp, 1977)**
- **"640K ought to be enough for anybody." (Bill Gates of Microsoft, 1981)**

7. So what should we be about?


- **Explaining work (not employment); and recognising the changing way work is getting done;**
- **Explaining what is happening in the way people are managed; and how and why it differs internationally; and how *all kinds* of multi-national enterprises deal with that;**
- **No limits - *all* working people in *all* places and *all* kinds of work relationships;**
- **Casting light into the dark and hidden areas of work; exploring the ‘Dark Side’;**
- **Addressing the Grand Challenges;**
- **Different research technologies; international collaborations; cross-disciplinary collaborations;**

Best of luck with it ...

if you have been listening:

Thank you!

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Handbook of Research on Comparative Human Resource Management

Edited by **Chris Brewster** and **Wolfgang Mayrhofer**




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Recent (relevant) publications

- Holland, P. and Brewster, C. (eds) (2019 forthcoming) *Contemporary Work and the Future of Employment in Developed Societies*. New York, Routledge
- Stahl, G., Harjo, A., Collings, D. & Brewster, C. Understanding the Role of HRM in Sustainability: A Wake-Up Call for HRM Researchers (and Practitioners): [under review]
- Gooderham, P.N., Mayrhofer, W. and Brewster, C. (2019 forthcoming) Towards a comparative institutional research agenda for HRM *International Journal of Human Resource Management*. DOI: 10.1080/09585192.2018.1521462
- Stévenot, A., Guery, L., Brewster, C. and Wood, G.T. (2018) Country of Origin Effects and New Financial Actors: A comparative analysis of the impact of foreign and French Private Equity investment on HRM in French firms. *British Journal of Industrial Relations* 56 (4): 723-750.
- Farndale, E., Ligthart, P., Brewster, C. and Poutsma, E. (2017) Institutional frameworks and HRM practices in Europe: The market economy effect over time *Journal of International Business Studies* 48 (9), 1065-1086.
- Haak-Saheem, W. & Brewster, C. (2017) 'Hidden' expatriates: international mobility in the United Arab Emirates as a challenge to current understanding of expatriation *Human Resource Management Journal* 27 (3): 423-439

Recent (relevant) publications



McNulty, Y., & Brewster, C. (2017). Theorizing the meaning(s) of 'expatriate':

establishing boundary conditions for business expatriates. *International Journal of Human Resource Management*, 28(1), 27-61

- Brewster, C., Gooderham, P. & Mayrhofer, W. (2016) Human Resource Management: the promise, the performance, the consequences *Journal of Organizational Effectiveness: People and Performance* 3 (2): 181-190
- Beer, M. Boselie, P. & Brewster, C. (2015) Back to the future: implications for the field of HRM of the multi-stakeholder perspective proposed 30 years ago. *Human Resource Management* 54 (3): 427-438
- Walker, J. T., Brewster, C. & Wood, G. T. (2014) Diversity Between and Within Varieties of Capitalism: transnational survey evidence *Industrial and Corporate Change* 23 (2):493-533
- Goergen, M., Chahine, S., Brewster, C. & Wood, G.T. (2012) Trust, Owner Rights, Employees and Firm Performance *Journal of Business Finance and Accounting* 40 (5-6) 589-619
- Mayrhofer, W., Brewster, C., Morley, M. & Ledolter, J. (2011) Hearing a Different drummer? Evidence of convergence in European HRM *Human Resource Management Review* 21 (1): 50-67
- Wood, G.T, Croucher, C., Brewster, C., Collings, G.C. & Brooks, M. (2009) Varieties of Firm: complementarity and bounded diversity. *Journal of Economic Issues* 43 (1): 241-260