

Manuscript ID	Manuscript Title	Abstract	Author Names
ANZAM-2017-227.R1	<p>Managing the impact of negative performance information on the self-concept: Process insights from professional rugby</p>	<p>We live in a world where performance matters a great deal to many people. But what happens to performance-driven individuals when they do not perform as well as they might have hoped? More specifically, how do they interpretatively manage the impact of negative performance information on their self-concept? We sought to address this question through a qualitative, interview-based study of elite professional rugby players. Our findings show that players subjected negative performance information to three main forms of interpretative processing: self-relevance minimisation, validity denial, and meaning reframing. Such processing determined whether players in-turn experienced self-concept preservation, self-concept enhancement (either directly, or indirectly via improving their skills, knowledge, and abilities), or self-concept harm.</p>	<p>Walker, Benjamin; Caprar, Dan</p>