



**Professor Sally Davenport**  
**Victoria Management School, New Zealand**



Sally Davenport has a background in the physical sciences having started academic life as a research chemist. She moved into the business world while working as a consultant in Britain in the late 1980s. She returned to New Zealand to take up a position teaching the management of science & technology but, being in Wellington, has also developed interests in research policy. She has worked as a consultant for organisations such as the Foundation for Research, Science & Technology (FRST) and the Ministry of Research, Science & Technology. She also has a long-standing research relationship with Industrial Research, one of the Government's Crown Research Institutes.

Sally Davenport is currently Head of the Victoria Management School and she is also the leader of a FRST-funded project entitled "Building Our Productivity – Understanding Sustainable Collective Productivity in New Zealand Firms". She has previously been an objective leader on two other FRST grants investigating competitive advantage in New Zealand's high-tech firms, and networks and relationships in New Zealand's biotechnology sector, respectively.

Sally has authored a range of refereed publications covering topics from technology management to strategic discourse, and her papers have appeared in journals such as *Organization Studies*, *Human Relations*, *Research Policy*, *R&D Management*, *Science & Public Policy*, *Discourse Studies*, *European Planning Studies* and *Innovation: Management & Public Policy*.

### **Qualifications**

- BSc(Hons), PhD - Victoria University
- Head of School, Victoria Management School, Faculty of Commerce and Administration

### **Research Interests**

- Research and technology management and policy
- Commercialisation of science and technology
- Research technology alliances and networks
- Stakeholder strategies and interactions
- Discourse and dialogue surrounding research and technology